Revenue Ruling 87-41, 1987-1 C.B. 296, discussing twenty common-law factors considered in determining whether a worker is an employee or independent contractor.

- 1. INSTRUCTIONS regarding when, where, and how a worker is to complete their tasks
- 2. TRAINING provided to the worker
- 3. INTEGRATION of worker's services into business operations
- 4. SERVICES RENDERED PERSONALLY by the worker
- 5. HIRING, SUPERVISING & PAYING ASSISTANTS if the persons for whom services are performed hire and pay assistants, that is indicative of an employer/employee relationship. If the worker hires, pays and supervises assistants, that is indicative of an independent contractor relationship.
- 6. CONTINUING RELATIONSHIP between worker and the persons for whom services are rendered. There may be a continuing relationship where work is performed at frequently occurring but irregular intervals.
- 7. SET HOURS OF WORK the persons for whom services are rendered establishes set hours for the worker
- 8. FULL TIME REQUIRED the worker must substantially devote their full time to the persons for whom services are rendered (impliedly limiting the worker's ability to work for others)
- 9. WORKING ON EMPLOYER'S PREMISES-especially if the work could be done elsewhere
- 10. ORDER OR SEQUENCE SET BY EMPLOYER the employer sets or dictates the sequence of work tasks performed. This can be shown if the employer retains the right to set the order or sequence of work tasks performed.
- 11. ORAL OR WRITTEN REPORTS required by employer
- 12. PAYMENT BY THE HOUR, WEEK OR MONTH
- 13. PAYMENT OF BUSINESS AND/OR TRAVEL EXPENSE by employer
- 14. FURNISHING OF TOOLS AND MATERIALS (employer furnishes significant tools & materials)
- 15. SIGNIFICANT INVESTMENT in facilities by worker that are not normally maintained by employees is indicative of an independent contractor. The lack of investment by the worker is indicative of an employer-employee relationship.
- 16. REALIZATION OF PROFIT OR LOSS a worker who can realize a gain or loss as a result of their services is generally an independent contractor, but a worker who cannot is generally an employee
- 17. WORKING FOR MORE THAN ONE FIRM AT A TIME
- 18. MAKING SERVICES AVAILABLE TO GENERAL PUBLIC (on a regular and consistent basis)
- 19. RIGHT TO DISCHARGE by employer
- 20. RIGHT TO TERMINATE by worker without liability